



Who are the ultimate 'Power Brokers' in the global FinTech Innovation Ecosystem?

📍 Irish Embassy, 17 Grosvenor Place - London SW1X 7HR, United Kingdom

📅 Wednesday, 25th May 15:30 to 18:30 (BST)

Agenda

- 4.15pm – Ron Spector
- 4.45pm – Gavin McWhirter
- 4.55pm – Antonio De Negri, CoalFace Capital
- 5.00pm – John Byrne, Corlytics
- 5.05pm – Ronan O’Sullivan, IDA
- 5.10pm – Nicole Anderson, FinTech Circle
- 5.30pm – Panel Discussion with Ian Ellis of Microsoft Ventures
- 5.50pm – networking drinks

Enterprise Ireland and Fintech

- IFS 2020 – Minister Harris, whole Government approach
- FinTech and Payments Association of Ireland established
- FinTech is a priority sector for Enterprise Ireland
- Dedicated FinTech team based in Dublin
- Portfolio of around 200 clients, employing ~9,000 people
- 40% of these are located outside of Dublin.

Financial Services software and services

- We were working with companies in this sector across different stages of growth
- Earlier stage start ups: Corlytics, Deposify, AQ Metrics, Touch Tech, Invoice Fair, EagleAlpha and CoalFace
- bigger companies of scale: Fexco, Taxback/Transfermate, Fineos, CR2, CurrencyFair, Sysnet, Rockall, Monex and Fenergo.

Fintech is a key source of start-ups for us

- Around 10% of Irish Start Ups every year are FinTech related
- We are launching a dedicated FinTech investment fund, under our Competitive Start Fund. 1st June launch
- Fintech proposals are typically strong (compared with some other sectors)

Investment sub-sectors

Example of sub-sector areas seeing:

- 1. Compliance and risk markets** (AQ Metrics, Corlytics)
- 2. Alternative “funding” solutions** – e.g. supply chain finance, peer to peer lending (Linked Finance, Grid Finance and Invoice Fair).
- 3. Payments** (TouchTech, Way2Pay, EComm Merchant Solutions).

We have worked with some of the larger Fintech companies since their inception:

- Fexco, Taxback/Transfermate, Fineos, CR2, CurrencyFair, Monex and Fenergo
- Ireland Globally recognised as source of FinTech innovation
- Combination of innovative and often highly technical solutions

Our ambition for Fintech...

- Target set by FS2020 of increasing employment in sector to 10,000
- Increase number of start-ups – hence the investment in the Competative Start Fund.
- Leverage the existing ecosystem better – the Irish companies, the international companies, our third level, research centres, the funding community and accelerator initiatives

Our Vision

- *For Ireland to be the recognised location of choice for specialist international Financial Services, building on our strengths, technology, innovation and excellent client service, while focussing on capturing new opportunities in a changing marketplace and embracing the highest standards of governance*

Panel Discussion

Moderator: Ian Ellis
Microsoft Ventures